

Nationality: CANADIAN

Resume

SUMMARY

Over 22 years of experience in petrochemical, chemical, oil & gas, power and other process plant industries, including 18 months with **WorleyParsons (WP – www.worleyparsons.com)** as Managing Director / CEO of the Indian entity.

Instrumental in establishing **WorleyParsons** in India, through a JV agreement with **Kirpalaney & Associates (Engineers) Private Limited (KAP – www.kirpalaney.com)** a one time 100% owned company. The JV was considered an important strategy as it provided WP a low risk entry into a high growth region. It provided a platform for delivery of WP services to existing clients in India and also immediate access to a large resource base to support WP businesses and a high value resource pool. The JV today is completely integrated with the systems of WP worldwide and has established in-house capability to service their projects.

Pre JV managed a design and detail engineering organization and maintained a position of strength because of the ability to provide quality services to the petrochemical, chemical, oil & gas, power and other process plant industries, which was later recognized by **WorleyParsons** to acquire **KAPL**.

During the tenure, have interacted and associated with the largest oil & gas/petrochemical engineering consultants and ultimate owners. Involved with projects from concept to commissioning, both as a sub contractor for design and detail engineering, as well as assisting and supporting clients to perform as a design engineering consultants with the provision of short term technically qualified personnel. The services performed were reliable, good and met all commitments on time and costs.

WorleyParsons offered to acquire 100% of the shares of the present JV effective July 1, 2008. The decision was irresistible.

Presently established an engineering company, under the brand name "**Kirpalaney Technical Services Private Limited**", providing consulting and expertise services to the oil, gas, chemical & petrochemical industry in the ME and SEA.

EXPERIENCE

2006– 2008 **Managing Director / CEO , WorleyParsons Kirpalaney, Mumbai**

Running the Location business

- Day-to-day running of the Location to achieve and exceed targeted bottom-line results, including Location EBIT
- Overall responsibility of the engineering business through the COO
- Providing timely and suitably comprehensive performance reports to the board
- Developing and implementing Business Development plans for the Location
- Keeping abreast of local industrial/commercial/community business activities, plans and future developments in the local precinct
- Fostering and managing effective relationships with existing and prospective local clients

Nationality: CANADIAN

Resume

- Developing tenders for local projects in consultation with the Business Development managers and other parties
- Ensure the availability of the capability platform (human, technical and systems) to meet local client and project demands
- Oversight of the deliver of local projects in accordance with sound Project Management principles
- Developing overall Location business scope, budgets and schedules
- Development and implementation of Location initiatives to improve cost effectiveness.
- Planning for quality outcomes in all activities of the business

Relationship with Industry Managers

- Liaising with, and assisting, Industry Managers in the development of industry-specific strategic plans for the Location
- In harmony with the Industry Managers, carry out the practical implementation of industry-specific strategic plans in the Location.
- Assisting the Industry Managers in industry competitor analyses and business development activities in the local context
- Providing timely and suitably comprehensive reports to Industry Managers on industry-specific matters

HR Management

- Ongoing leadership, management, team-building, mentoring, coaching and training of the people employed in the Location
- Recruitment of staff and contract employees
- Conduct of periodic Staff Performance and Development Appraisals and salary reviews
- Ensuring compliance with WorleyParsons HR Policies and Procedures

Health and Safety

- Ensuring the local implementation of the WorleyParsons Health & Safety Policy.

Environment

- Ensuring the local implementation of the WorleyParsons Environmental Policy.

Quality Assurance

- Responsible for implementation of the provisions and guidelines of the Quality Assurance system, which are relevant to the roll out of Enterprise Management System

1995 - 2006 **Managing Director, Kirpalaney & Associates (Engineers) Private Limited (KAPL), Mumbai**

Established KAPL (ISO 9001-2000) on Jan 2, 1995 and built it from a 2 man office to a 200 man office, undertaking design and detail engineering services for petrochemical, chemical, oil & gas, power and other process plant industries in India and abroad – until the acquisition of KAPL as a JV partner with WP.

Nationality: CANADIAN

Resume

This acquisition was done through a process of due diligence by WorleyParsons, to recommend this acquisition to their board, which met their standards & policies of ethical & honest business practices.

Worked extensively as an engineering consultant / sub contractor to the largest oil & gas, power consultants and ultimate clients in India and abroad. A few of them of repute have been mentioned below:

Parsons E&C – Worley – McDermott – Stork / Comprimo – Technip – Engineers India Limited - Bharat Petroleum - Hindustan Petroleum - Reliance Petroleum – ONGC – Larsen & Tubro – Bridge & Roof – DCW Ltd – Tecnimont – AKER – VETCO Aibel – Jacobs Engineering – Sembawang – VECO Canada – PETROFAC – Hindustan Zinc – MESSO AG – ADMA OPCO – GASCO – Qatar Petroleum – Engineers India Limited - Oman Refinery & Petrochemicals – Baghdad South Electricity – SAKR Power – Foster Wheeler – Nuclear Power Corporation – NOCIL – FLUOR – Bechtel – JGC – Black & Veatch – TRIPATRA, Indonesia etc.

Managed an office of 200 professional qualified engineers, designers and draftsmen

Undertook projects in all **disciplines of engineering** from concept (post feed) to detail engineering

Provided inspection and expediting services

Seconded competent technical manpower to client's offices in India and abroad, assisting them with smooth operation of their projects. Secondments were on long or short term basis in all disciplines

Assisted clients through the office with recruitment of technically qualified engineers / designers from the local talent pool available through a database of over 40,000 personnel held in-house

Initiated relevant standards / IT integration within the organization, to match international standards.

Established services such as Stress Analysis, Equipment Design, FEA, Fire Water System Analysis

Accredited with the certification of **ISO 9001-2000 in 2001 from ICS, UL and now TUV NORD**

Worked on 3 major customer service groups – Hydrocarbon, Mineral & Mining and Power

Major achievements:

Nuclear Power Corporation – TAPP 3&4 involvement on the 2 X 540 Mw PHWR reactors

Baghdad South Power Station MOE – 400 Mwe Power Station - 16 X 25 Mwe GE Frame 5

SAKR Power Station – Design and Engineering for Diesel Power Generation

Alumina Plant – INDALCO, Muri

Iron Oxide Plant Yellow Pigment Grade – DCW Ltd

Tankages and Silos, Mitsubishi Heavy Industries, Japan – Haldia Petro

Polyester Chip Plant – Malanpur – Flex Chemical Industries Limited

Nationality: **CANADIAN**

Resume

NPK and DAP Plants for IFFCO and Zuari Agro – HDO

1986 - 1994 Executive Director, Chemicon Engineering Consultants Private Limited (CECL), Mumbai

Acquired 1/3rd shares of the organization due to the retirement of a Director through a sale

As Executive Director of the company, organized CECL to handle projects of all sizes in the power, mineral & mining, hydrocarbon and other process plant industries.

Diversified into taking up fertilizer and pesticide projects as part of detail engineering assignment.

Modernized the office IT structure to initiate CAD stations and engineering on proprietary software

Initiated projects in house for international consulting firms, as a back office

1984 - 1985 Project Engineer, Chemicon Engineering Consultants Private Limited (CECL), Mumbai

A design and detail engineering company, established in 1976 after the closure of MONECO International – Canada, the first Company to provide engineering services for the Rajasthan Atomic Power Station in Kota, Rajasthan

Joined as a Project Engineering worked on the following major projects:

500 & 235 Mwe Nuclear Power Corporation Plants inside RAB & Reactor Aux buildings – Complete Detail Engineering

Fire Water System design for MGCC – Nagothane

Crude Tank Farm 12 X 10,000 m³ – ONGC, Kalol and Mehsana

1984 - 1985 Project Engineer, Litton Systems, Toronto Canada

Quality & testing for the F16/F18 Laser Ring Gyros, which were designed and manufactured at Litton

EDUCATION

Bachelor of Technology – Metallurgical Engineering, Toronto - Canada, 1983

Bachelor of Science – Physics / Chemistry, University of Mumbai - India, 1979

REGISTRATIONS/AFFILIATIONS

American Society of Mechanical Engineers (ASME) - Member

Society of Piping Engineers and Designers - SPED

Nationality: CANADIAN

Resume

SPECIFIC TECHNICAL EXPERTISE/SPECIALIST COURSES

Design of Petroleum Storage Tank Design and Construction – Institute of Engineers Singapore

CONTACT DETAILS

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